CONSILIO

INTERNATIONAL SAP ROLLOUT

Design of global processes taking into account local and legal requirements

900
Patents

2.400
Employees

110
Years experience

4.000
Devices & Components

In brief ...

Project Highlightss

- Globally uniform SAP Solution
- Simplified reporting/consolidation
- Improved cost transparency

- Comparability and transparency of processes
- Reduction of the system landscape
- Optimized disposition

INITIAL SITUATION

The SAP rollout at DEHN took place in 2014 at the Neumarkt site. The planned rollout was to cover the sites in Austria, Italy, France, Poland, Denmark, Mexico, UK, India, South Africa and Switzerland.

CONSILIO started by developing the template for the rollout. This template included all relevant processes that were subsequently to be mapped in SAP at the above-mentioned locations. The third-party systems that had been in use until then were to be replaced by SAP.

> The success of our SAP rollout projects is due in part to the professional and constructive cooperation between DEHN and CONSILIO.
>
> In the course of various process workshops – both on site at the worldwide subsidiaries and at our headquarters – CONSILIO contributed with outstanding expertise and friendly demeanor to the fact that we were able to define and implement our processes in a targeted manner.
>
> Walter Zill, Head of IT Business Applications – Global ERP Solutions, DEHN SE

CHALLENGES

A template approach was used for the SAP implementation, where processes were defined for all sites to achieve a standardized and efficient implementation.

DEHN has production, sales and service locations in 20 countries. The biggest challenge was to meet the local and legal requirements of the different countries and to map these requirements in the template solution.

At the beginning of the project, the mixed project team (DEHN and CONSILIO consultants) conducted on-site fit-gap analyses, identifying gaps between the customer's processes and the template. The identified process gaps were closed in prototypes, presented in on-site demos, and gradually refined before being tested, users trained on them, and the processes set live.

Many new processes have been added to the template, such as consignment stock processing, resource-related billing in the IC process, subcontracting, and a lean production process. In addition, product cost planning for the rollouts was optimized.

During the replacement of the site-specific systems, data migration and mapping between the different systems presented a particular challenge.

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PROJECT GOALS

- Rollout of the SAP solution at international locations
- Integration of adaptations and extensions for the national companies into the template
- One controlling area worldwide
- Integrated order processing or intercompany processing
- Improvement of the informative value regarding availabilities for end customers
- Improved cost transparency through simplified reporting in SAP
- Adaptation of the German organizational structure for the global template
- Implementation of SAP standard processes without modifications

MAIN BENEFIT FOR DEHN

- Globally uniform SAP solution that takes local requirements into account
- Significantly reduced order processing time through intercompany processing, simplified order processing through third-party processing
- Improved informative value regarding availability for end customers
- Simplified reporting and improved cost transparency
- Comparability of processes
- Reduction of the system landscape

DEHN SE

- Industry: Electrical engineering
- Business segment: Innovative products and solutions as well as comprehensive service for surge, lightning and industrial protection
- Sales: approx. EUR 460 million worldwide (2022/2023)
- Employees: approx. 2,400 worldwide

- Web: www.dehn.de
- System landscape: ERP ECC 6.0 EHP 8
- SAP modules: SD, WM, MM, QM, FI und CO
- Consulting partner: CONSILIO GmbH

WHAT DO INTELLIGENT AND ELEGANT SOLUTIONS HAVE IN COMMON? THEY ARE SIMPLE.

We will be happy to find out together what this might look like in your case together. What do you want to optimize? ❯